|  |  |  |  |
| --- | --- | --- | --- |
| *Insert Company logo* | **Company contact info:** *including named person, email, and phone number, website, link to technical data/product sheet* | **Company profile:**   * *size of company (no. of staff including any contractors)* * *any publicly available financial data (turnover)* * *area(s) of specialisation* * *location (including any US representation)* * *ownership structure ie Ltd company, operating unit or division of parent company, start-up, university/R&D spin-off* * *Any contractual or business relationship with either Blue Origin/L3Harris (current or previous, include any supplier ref or number)*   *Do not take up space with extensive company history unless it adds context to your current product or service* | **Partnerships:**  *R&D or other partnerships*  *Existing supply contracts held*  *Grants received from UK/foreign funding bodies*  *Participation in UK institutions ie Satellite Applications Catapult* |
| **Certifications and Approvals:**  *Relevant data ie ISO, industry-specific standards* |
| **Target Customer:** aligned to **which customer**  **Category and Title of Capability/technology or service: *what*** *is the technology you are submitting* | | | |
| *Provide a summary of your product/service:*   1. *avoid using general marketing terms such as ‘world’ or ‘class-leading’ etc* 2. *avoid ‘cut and paste’ from your website or marketing material* 3. *provide a concise summary of the product/capability/service that is aligned with the customer* 4. *relevant technical specification, performance data, TRL or equivalent level etc - this will be assessed by host customers familiar with technical detail* 5. *identify current applications, industries, or customers served* 6. *highlight the specific challenge, efficiency, solution, performance improvement etc your product/service addresses/provides* 7. *provide a web link to your online technical data sheet (if appropriate)* | | | |

INSTRUCTIONS FOR COMPLETING THIS CAPABILITY SHEET:

1. PLEASE RETAIN TEXT HEADINGS IN **BLACK** UNALTERED
2. LIMIT SUBMISSION TO ONE PAGE
3. THE TEXT IN RED PROVIDES GUIDANCE FOR WHAT TO INCLUDE IN EACH SECTION
4. RETURN TO DBT AS WORD FILE NOT PDF
5. DELETE GREEN TEXT BOX ONCE READ